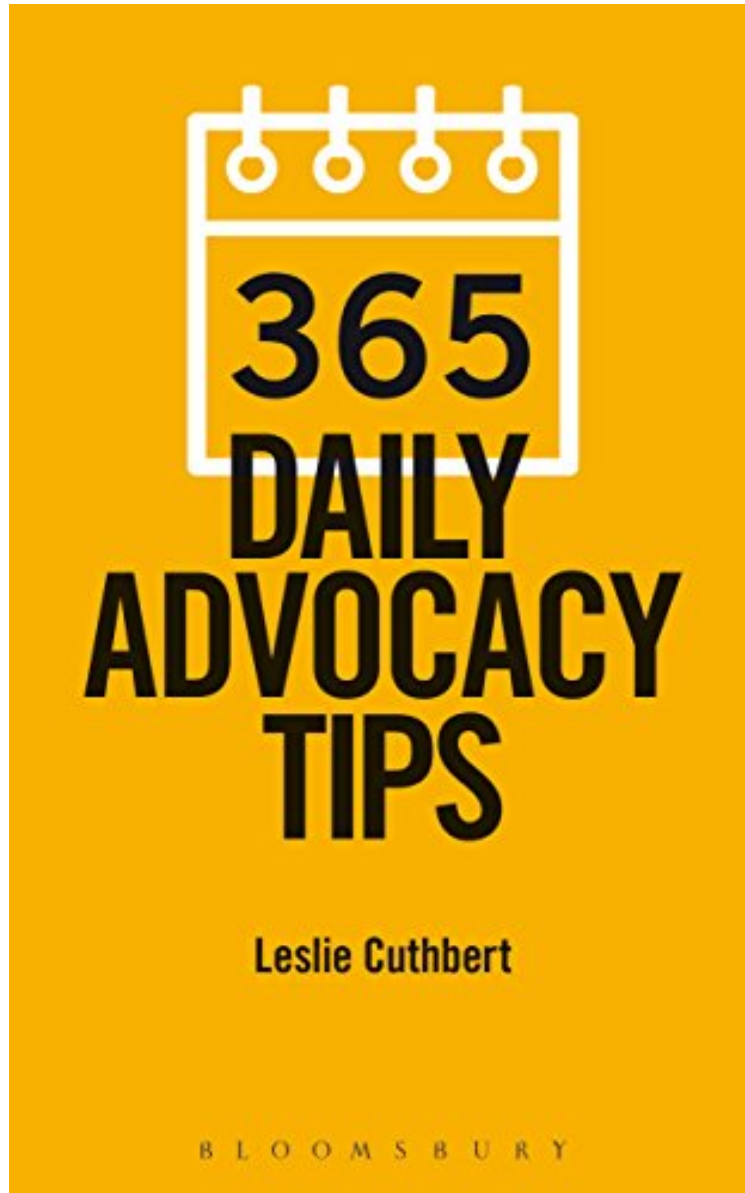


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365 Daily Advocacy Tips

Von Leslie Cuthbert

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Von Leslie Cuthbert : 365 Daily Advocacy Tips before purchasing it in order to gage whether or not it would be worth my time, and all praised 365 Daily Advocacy Tips:

KundenrezensionenHilfreichste Kundenrezensionen0 von 0 Kunden fanden die folgende Rezension hilfreich. Leap year tipVon Phillip Taylor MBEAND FOR THE LEAP YEAR TIP BUY THIS FASCINATING BOOK ON ADVOCACY HINTS!An appreciation by Phillip Taylor MBE and Elizabeth Taylor of Richmond Green

Chambers Yes, this superb little pocket book by Leslie Cuthbert entitled 365 Daily Advocacy Tips is published by Bloomsbury Professional and gives advocates (solicitors and barristers) across all legal fields some well thought-out, useful and effective practical tips on the advocacy skills needed for 21st century. These special skills have been honed down, developing over the years to suit the changes in style and judicial attitudes of the day. The book includes the impact of psychology - quite important as any reader and analyst of English Literature will know- to enable practitioners to be more confident in the way one advocates now, and to be of relevance to current practice in 2015 with all the mistakes of the past firmly behind us. 365 Daily Advocacy Tips is undoubtedly a text for all advocates, from the beginner just out of law school to the experienced (or think they are experienced) practitioner. We feel having read this book that people in many walks of life, not just lawyers, can benefit from the tips whether involved in civil, criminal or other proceedings especially with the growth of litigants in person in the post legal aid for all era. As the author says, the tips are non-jurisdiction specific and so they are relevant to advocates all over the world, including our rather brash colleagues in the North American continent! The content of the book covers a range of helpful quotes, points from psychology and of course best practice points to gain the requisite brownie points with the judge. Cuthbert has included brief snippets of useful information giving as wide a range of interesting pointers and hints as possible which will give us all a few ideas about how to tackle some of the more hideously difficult cases. Unlike most books about advocacy, this one provides useful insight into psychology which is often overlooked, and it also explains how to break down the rules of argument and rhetoric which is a good discipline to adopt early on in your practice. One other constructive observation is the coverage of acronyms to help remember techniques (a good training device), useful quotes from history and literature which can be used in cases (but don't bore the judge) and references to other texts both legal and non-legal which makes the book more than just a guide for the lawyer advocate. Politicians might also find it helpful! One of our contemporary expert advocates who are established as seriously good in court is Iain Morley QC. He is well quoted when he writes in favour of these tips saying: "this book is a good idea what I like is there will be one idea every day - and only one. Your mind will not get jumbled. Think on what you read... some ideas you will like. Others may not work for you. With advocacy, this is always the way. But the point is to try things out - one day at a time." One can see from Iain's seminal work *The Devil's Advocate* now in a third edition from Sweet and Maxwell of such sage advice for modern practice. The advocacy suggestions given throughout are rightly described as packed with pithy, serious, amusing, and thought-provoking tips for each day of the year, from a refreshingly diverse range of sources and of course, it is the originality of the advocates approach that can make a profound difference to the outcome of a case. What we liked in particular was that the tips give a fascinating insight into the principles of good advocacy whilst offering essential practical knowledge of related topics such as how people make decisions, indicators of credibility and the 'rules' of argument and rhetoric. And unlike many advocacy guides 365 Daily Advocacy Tips gives a refreshing insight into this world of psychology and how to break down the rules of argument and rhetoric so you can succeed with your approach. It offers most suitable acronyms to help one remember techniques with useful quotes. Lengthy and studious volumes of advocacy have had their place and they don't feature much in the teaching of advocacy if it can, indeed be taught, but once in a while just a morsel of advice might be needed to change an entire day's work and this is where it might be found. Cuthbert's list is a calendar of tales and tips from the world of advocacy and it does prove an able companion for every advocate serious about continuous and incremental improvement in their knowledge, skill and practice with the added bonus of plenty of space to jot down your own ideas throughout the book. We can give you some examples taken directly from the book without spoiling it for those readers new to advocacy: when questioning always remember to KISS: Keep it Short and Simple; and in Cross-Examination (XX) aim to TELL the witness the answer you want rather than ASK for a response such as "you were at home, correct?" not "were you at home?" - see the subtle or not so subtle difference; and never forget that correlation does not equal causation as the author points out. Some common sense points are also explored: do not read out the entirety of your argument (in other words written down as it doesn't work and remember your delivery!) or seek to memorize the totality of what you wish to convey (because that doesn't work either). The author mentions that a common helpful approach is to remember the introduction and the last paragraph which is a basic structural point: "begin with the end in mind" is a useful concept to focus upon. Absolutely right! Other sensible guidance includes: how the advocate should dress (outside formal robing) and how to present oneself which can be an incredibly important factor even in 2015 after years of sloppy dressing however one feels about this. And remember the nature of the judiciary itself as one judge has put it: "the burden of proof is on the advocate in the polyester suit!" Hm! But please do not think that this is some sort of sartorial snobbery - it isn't, it's merely a practicality in reality and that is why Cuthbert's book is an exercise in reality and how to win in 2015 getting the book is tip 366.

Kurzbeschreibung "This book is a good idea What I like is there will be one idea every day and only one. Your mind will not get jumbled. Think on what you read. Some ideas you will like. Others may not work for you. With advocacy, this is always the way. But the point is to try things out one day at a time. Iain Morley QC, author of *The Devil's*

Advocate, from the Foreword to 365 Daily Advocacy Tips 365 Daily Advocacy Tips is packed with pithy, serious, amusing, and thought-provoking tips for each day of the year, from a refreshingly diverse range of sources. Providing a fascinating insight into the principles of good advocacy, it also contains essential knowledge of related topics such as how people make decisions, indicators of credibility and the 'rules' of argument and rhetoric. Unlike most texts on advocacy 365 Daily Advocacy Tips provides an insight to psychology and how to break down the rules of argument and rhetoric. It also covers acronyms to help remember techniques, useful quotes from history and literature that can be used in cases and references to other texts both legal and non-legal. Lengthy and studious volumes of advocacy have their place, but sometimes just one morsel of advice is needed to change an entire day's work. This calendar of tips and tales from the world of advocacy will prove an able companion for every advocate serious about continuous and incremental improvement in their knowledge, skill and practice. *Pressestimmen...*the concept is brilliantly executed, taking the reader from concepts such as preparation and psychology, to the inevitable words of wisdom on examination in chief and cross-examination, onto trial strategy, argument construction, useful quotes and ending with resources to improve your advocacy. *Crimeline* 365 Daily Advocacy Tips reminded me that [advocacy] is not just an art, but a science too...For the experienced advocate, 365 Daily Advocacy Tips returns them to the classical roots of their work, re-explaining rhetoric and the psychology that underpins their everyday craft...Leslie Cuthbert's book urges one on to improvement...Highly recommended. -- Mitch Cohen *The Law Society* ...if advocates new and old were to take on board even a handful of the tips, courts would be better places...this book is not designed to be prescriptive; rather, it is thought-provoking...frankly, it would be only the most conceited individual who did not learn something useful. -- Robert Bryan *Law Society Gazette* The beauty and surprise in this book is that one is not swamped with words, giving one space to stop and think...This book is a very sensible purchase for solicitors and barristers and I do recommend it. -- Sally Ramage *The Criminal Lawyer* a gem...buy the book and consult it repeatedly. -- Stephen Walker *SCMA Newsletter* *Kurzbeschreibung*"This book is a good idea What I like is there will be one idea every day and only one. Your mind will not get jumbled. Think on what you read. Some ideas you will like. Others may not work for you. With advocacy, this is always the way. But the point is to try things out one day at a time. Iain Morley QC, author of *The Devil's Advocate*, from the Foreword to 365 Daily Advocacy Tips 365 Daily Advocacy Tips is packed with pithy, serious, amusing, and thought-provoking tips for each day of the year, from a refreshingly diverse range of sources. Providing a fascinating insight into the principles of good advocacy, it also contains essential knowledge of related topics such as how people make decisions, indicators of credibility and the 'rules' of argument and rhetoric. Unlike most texts on advocacy 365 Daily Advocacy Tips provides an insight to psychology and how to break down the rules of argument and rhetoric. It also covers acronyms to help remember techniques, useful quotes from history and literature that can be used in cases and references to other texts both legal and non-legal. Lengthy and studious volumes of advocacy have their place, but sometimes just one morsel of advice is needed to change an entire day's work. This calendar of tips and tales from the world of advocacy will prove an able companion for every advocate serious about continuous and incremental improvement in their knowledge, skill and practice.